

Targhee Talk

The Newsletter of the United States



January 2018

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See your sheep in print!

Targhee Talk submissions for the April Edition are due March 15th.

Please send your great Targhee stories, pictures, and newsworthy items to ustargheesheep@gmail.com

or through the U.S. mail:

Targhee Talk
8912 Saddle Red Ave
Las Vegas, NV 89143

Cover Photo Courtesy of
Leah Huchthausen
Stoughton, Wisconsin

2018 National Show & Sale

The Montana Targhee Association is excited to be hosting the 2018 USTSA National Show and Sale July 12-14th in Miles City, Montana. Jack McRae and Kristin Bieber are the hosting committee chairmen. The Show and Sale will be taking place at Miles City Fairgrounds. For those familiar with the Montana Ram Sale, Nationals will be held in the same facilities.

Entry forms and brochures will be available in the April Targhee Talk. Due to the growth in numbers at our national event, we would like to ask for everyone's assistance to ensure we have enough penning for everyone. If everyone that is attending can give us rough numbers and types of what they may be bringing as soon as you know, it will make the penning assignments much easier to prepare. Also, submit your registrations for these animals as soon as possible so it will ease the number that needs to be completed with the entries.

There will be not late entries or corrections accepted this year. See deadlines below. These are the same deadlines we've had for the last several years. This will help ensure the catalog gets our more timely.

We hope everyone is looking forward to coming to Montana in 2018!

Hotel Accommodations:

Miles City Hotel & Suites
miles-city-hotels.com
1720 S Haynes Ave, Miles City, MT 59301
(406) 234-1000
\$93.00 per night if you mention US Targhee Sheep Assoc.

Deadlines to keep in mind

- *May 31st* entry and event forms due. Entry forms and packets will be available in the April newsletter as well as online.
- *June 15th* all registrations and information for catalog due.



Protein is an important part of your plate because it can lower the blood sugar impact of meals. Lamb delivers, on average, 23 grams of protein per 3 oz. serving. This is approximately 50% of your daily protein needs!

Tentative Schedule for 2018 USTSA National Show and Sale

July 11th Wednesday

12:00 PM Pens Available For Early Arrivals

July 12th Thursday

8:30 AM – Junior Show (includes new Market Lamb Show & Wool on a Live Animal Class) Followed by:

- Junior Showmanship (all age divisions)
- Junior & Adult Pairing Showmanship

12:00 NOON LUNCH

1:00 PM - Wool And Photo Contest Entries Due

1:00 PM – Junior Sheep Fitting Contest

2:00 PM - Open Show Entry Sifting Begins—Deadline for Open Show sheep to be In the barn. Health, Registration, Micron, And EBV Paperwork due at this time

4:00 PM - – Junior Targhee Association Meeting

6:00 PM – Picnic

July 13th Friday

8:30 AM – Junior Futurity Ewe Show

- USTSA National Show
- Adult Jackpot Showmanship

12:00 NOON LUNCH

1:00 PM – National Wool Show judging

Discussion of Wool Placings (Wool Judge)

2:00 PM - Wool Seminar

3:00 PM – USTSA Annual Association Meeting

6:00 PM - Social

7:00 PM – Awards Banquet - followed by the Benefit Auction

July 14th Saturday

11:00 AM - LUNCH

12:00 Noon – National Sale

President's Notes

Happy New Year! First let me start off with what an honor and privilege it is to serve as president of US Targhee Sheep Association this year. USTSA is a great organization that I have considered family for the last 20 years, and I am excited for what the new year will bring for the association. The junior members are busy operating under their own association which is a tremendous thing to see. Jack McRae and Kristin Bieber are doing a great job of planning this year's show and sale in Miles City, MT which I hope to see everyone in Miles City this summer for the 67th National Show and Sale!

Here is to a great lambing season and may the new year bring you high lamb prices and low predator losses!

Your President,
Elisha Lewis Otis

2018 Directory Is now available!!!

They're finally done and will start to be mailed out to each member over the next month or as registration requests are received.

If you have any events you are attending that you would like extras to be able to hand out, let Mardy know.

Thanks to everyone for their help and patience getting this done. The next one is scheduled to go out in 2021.

Survey Results

16 members choose to answer the survey that was posted about last years Nationals. Results can be found at the following link: <https://www.surveymonkey.com/results/SM-M2276MFX8/>

If you missed this and have any comments or suggestions on how Nationals could go better, please contact your regional director.



ATTENTION USTSA COMMITTEES

Reminder any changes you would like made for the 2018 Nationals need to be submitted to the Board by April 1st for approval to be included in all National publications going out the end of April.

All Committees are open to volunteers. There is still time to join if you would like to, contact Mardy.

Current committees are:
Show and Sale
NSIP
Junior Show
Youth Futurity
Promotion

2018 USTSA Starter Flock Program

Coming back to where it all started, the USTSA will be celebrating the 10-year anniversary of its Starter Flock Program this summer in Miles City, Montana! That year, we welcomed a fantastic young man, Caleb Pedersen, and his amazing family into the USTSA. And we've never looked back!! 9 years, 13 winners and over 40 donated head later, it's hard to believe that a decade has passed and the program is as strong as ever. The support of the membership of the USTSA is the main reason this program is as successful as it is. "Thank You" just doesn't seem enough to say...

There is hope to match, or even exceed, the levels of the past few years. If you, or anyone you know of, is interested in donating an animal or funds for the buyers credits at nationals, please contact a member of the Starter Flock Committee (Charleen Von Krosigk, Tracie Roeder, Darrell Deneke, Elisha Lewis, Todd & Lynnette Taylor, Leslie & Jeff Nevens), Mardy Rutledge or Kristin Bieber. The opportunity is there to finish our first decade with an amazing accomplishment!

Applications, due **April 1st**, are now available to download at www.ustargheesheep.org or by contacting Mardy Rutledge at the USTSA office (ustargheesheep@gmail.com or 702-292-5715). Any young person, ages 9-17, as of January 1, 2018, whose family does not raise Targhee sheep may apply. Applicants should possess a keen interest in the U.S. sheep industry, commitment to raising Targhee sheep over time, and a firm belief in the abilities of the breed. Applicants must demonstrate proof of care, facilities, and transportation. Aside from receiving the flock of sheep, the winning youth, will be paired with a Targhee breeder living near them who will act as a mentor.

Wisconsin Junior Targhee Sheep Association Announces 2018 Starter Flock Giveaway

The WJSTA is pleased to announce that it will be offering its 7th annual starter flock in 2018 to a deserving Wisconsin youth! Applicants must be aged 12 to 17 as of January 1, 2018, must be a resident of Wisconsin, and must not currently raise Targhee sheep. The winner must also be eligible and agree to exhibit their animals at both the Wisconsin State Fair open sheep show and Wisconsin Junior State Fair sheep show. The winner will receive a combination of ewe lambs, yearling ewes and/or brood ewes, and take ownership of the animals before any 2017 State Fair ownership deadlines.

Applications are available on the website as well and due April 1st. Please contact Jeff Nevens at 608-592-7842 or at aandjnevenslivestock@frontier.com for any information.

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Minutes From Junior Conference Call Meeting

We had our first quarterly conference call on 11/10/2017. We had 10 members and 4 officers present. We reviewed the minutes from our annual meeting that was held on July 13th during the National Show and Sale in Pierre, SD. We then moved onto updates for the All American Junior Show. This year's show will be held July 5th – 8th in Indianapolis, IN. it will be the 25th anniversary on the All American. For more updates as well as entry information, watch the website: <http://www.countrylovin.com/AAJSS/>

We talked about the social committee needing to be the persons hosting and so we didn't feel a social committee was needed with members from other areas. The new ideas committee can just be everyone continuing to bring up their new ideas during the year on our teleconferences. Pruitt's were attending the Montana wool growers in December and they were going to begin to talk about nationals with area juniors breeders to see what the other Montana juniors would be able to help with and who would actually all be available and able to attend because of some potential conflict. During the week of Nationals. We wondered if there would be enough juniors around from the Western area to help with the social events planned for juniors during the national show and sale. We reviewed our bylaws and had the second reading to changing the secretary/treasurer roll into a secretary and one person for a curator. There was a vote to make that change official after that second reading and by majority rule it passed. We also had a lot of discussion about whether or not the juniors have their own account and the desire for the juniors to move ahead with their own account. Marty had shared with Rebecca that the funds set aside in a savings account at the national level which are currently designated for the juniors had about roughly \$1900. She said the juniors made \$857 at this year's benefit and at the end of 2017 she would have an accurate total for the juniors. Marty suggested she only needed to call the bank and change the savings account to a checking account and get the curator signatures on the account which would be the Pruitt's. There was discussion about the balance in the junior account going towards some of the cost for Junior awards and the junior social events each national. Marty actually recommended the separate account for the juniors and their own funds because they have become their own association.

Our big discussion topic for the evening was the new T-shirt design contest. Each junior can enter a design if they would like to and all designs must be submitted on or before January 21st to taylor.jessie94@yahoo.com. A winner will be selected by the Juniors at our next meeting. We will have an order form sent out or on the website that will be due with entries for this year's National.

Our next meeting will be held on January 21st at 7:00pm Central Time.

Guard Dog Puppies for Sale

2 males still available. One white, long tail. Other one mostly tan, stumpy tail. Parentage is mostly Spanish Mastiff, Maremma & Great Pyrenees with Akbash. Both parents stay with a herded band on our ranch.

Born October 14, 2017 - 2 rounds of Parvo/ distemper. Have been with sheep since birth. Sheep & cows since weaned. Asking \$375.

Call or email for pictures

**Jerry Paugh
email: paranch@msn.com
406 962-3636**

Junior Targhee Ambassador

Attention junior members! Its time to submit your applications for the USTSA's Junior Targhee Ambassador program! The purpose of this program is to promote the Targhee breed, the USTSA/USJSA and their programs.

Application Details

Who: Applicants must be 16 years old was of January 1st, 2018 and have at least two years of experience raising Targhee sheep.

What: Represent the Targhee breed at your local, state and national livestock shows by performing the required activities and documenting them via the media of your choice. If you are chosen for the ambassador positing and your project portfolio shows that you have gone above and beyond the official requirements you are then eligible for a scholarship from the USTSA!

When: The ambassador's term is June 2018 through June 2019.

How: Send the requested application materials to the board of director via Leslie Nevens USJSA advisor by February 28th.

To apply: Email Marty or Leslie for the application materials.

Good luck to everyone!

Board of Directors

President

Montana:

Elisha Lewis Otis
342 Svenson Road
Reed Point, MT 59069
406-861-0082
lewisranch@itstriangle.com
Term expires: 2020

Vice President

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Directors

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Term expires: 2018

At-Large-East:

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608-592-7842
AandJNevensLive-stock@frontier.com
Term expires: 2019

Ten Things You Can Do For Yourself in 2018

By Dave Pratt <https://onpasture.com/2018/01/15/ten-things-you-can-do-for-yourself-in-2018/>

1. Pay Yourself a fair wage -

If you are like most farmers or ranchers you don't pay yourself or other family members a regular salary. That's a mistake and you should take steps to correct it immediately. Determine a fair salary (see the tips in the last newsletter), set up a personal bank account and start issuing regular paychecks to every family member working in the business.

2. Create Savings

You work hard for your money. Make your money work hard for you. Now that you are paying yourself a wage start a disciplined savings/investment program taking at least 10% of your annual income. A disciplined investment program will pave the way to a secure financial future. Consider the following: If you began monthly contributions to a tax deferred savings program of \$4,000/year with a modest 6% annual return on your investments, by the time you are 60 your investments would grow to \$358,925. At 7.5% they'd grow to \$486,830 and with a 10% return (closer to the long term stock market average) the value would grow to \$832,838. As a business owner there are special plans available which allow for much higher contributions. In addition to the increase in value, you may realize significant tax savings by making these contributions.

3. Take 20% of your time for Working On Your Business (WOTB)

Apply the 80/20 rule (20% of the things you do produces 80% of the results) to your business. Take 8 hours a week (2 mornings) for WOTB. Why mornings? Most of us are freshest in the morning. As Stan Parsons used to say, "Prime time for prime work." If two mornings a week is too much, make it 1, but make the focus of your first WOTB session solving the problem that keeps you from being able to devote 2 mornings to WOTB.

4. Revisit Your Vision Statement & Action Plan

If you don't already have a vision statement, or haven't revisited it for a year or more, use the ICA process to create personal and business vision statements and an action plan to achieve them. The ICA process asks four questions:

1. What do you want?;
2. What constraints might you face?;
3. What strategies might overcome these constraints to achieve your vision?; and
4. What actions will you take to implement the most promising strategies? In answering this final question you'll need to ask a few more questions: What specific steps will you take to implement this action? Who is responsible for each step? When will each step be completed?

5. Hold Weekly Working In The Business (WITB) Meetings.

A regular WITB meeting can go a long way toward making sure everyone stays on task and works together. Start the meeting by reviewing the accomplishments of the past week and lay out the tasks in the week ahead. Record the tasks and the person responsible for the result. End the meeting by identifying worry areas. Keep the meeting short and focused.

6. Take or Repeat the Ranching For Profit School.

Take it from Colorado Executive Link Member Steve Oswald: "This school is without question one of the most challenging and thought provoking experiences I've had. And sooooo much better the third time around." Whether it'll be your first, second or seventh time in class, we'd love to see you. The repeat fee is only \$500.

7. Attend a personal growth/communication seminar

Our success in life or business is directly related to the success of our relationships. Most of us would rather learn how to palpate a cow than talk more effectively to one another, but improving our communication and other relationship skills may be the most important step we can take in 2018.

8. Read 6 Books

Read at least one new book every two months. Include a biography, a novel or two and a few books on management and business.

9. Take A Vacation (Going to a bull sale is not a vacation!)

Terry McCosker, my Australian counterpart, tells his Executive Link members "You can do 12 months work in 11 months, but not in 12." ProfitProbe™ shows that he's right. Owners and managers of benchmark businesses (the businesses with the highest Return on Assets (ROA)) took more vacation days than operators earning lower ROA. You could argue that because they had a higher ROA they could afford to take more time off, but if you took a close look at these businesses I think you'd find that they were more efficient because they took time to recharge their batteries.

10. Give something back

It's been said that to achieve a fulfilled life we should pay attention to our physical, intellectual, emotional and spiritual well being. This last aspect of our life may be the one that makes us most distinct from other creatures. It requires that we participate in something bigger than ourselves for a good that will go beyond us and our immediate families. Identify a cause or action you'll take this year to have an impact beyond your farm or ranch.

Upcoming Calendar of Events

Jan. 20 - 2018 Lambing School hosted by the Oregon Sheep Growers Association and the Oregon State University Extension Service - Mont Alto Ranch in Glide, Ore. - johnandpeggyfine@charter.net or 541-673-0369

Jan. 25 - Colorado Farm Show Sheep Day - Island Grove Park in Greeley, Colo. - <http://www.coloradofarmshow.com>

Jan. 27 - Nebraska Sheep and Goat Producers Lambing and Kidding School - North Platte, Neb. - <https://goo.gl/GrwSgx>

Jan. 31-Feb. 1 - Grassworks Grazing Conference - Chula Vista Resort in Wisconsin Dells, Wis. - <http://www.grassworks.org>

Jan. 31-Feb. 3 - ASI Annual Convention - From the Hill Country to Capitol Hill in San Antonio - www.sheepusa.org

Feb. 1 - All American Sheep Day at the Black Hills Stock Show and Rodeo - Rapid City, S.D. - <http://www.blackhillsstockshow.com> or david.ollila@sdstate.edu

Feb. 2-3 - Florida Sheep, Wool & Herding Dog Festival - Ocala, Fla. - 352-528-4843 or <https://meatsheepallianceofflorida.com>

Feb. 9-10 - Pipestone Lamb and Wool Program Lambing Time Short Course and Bus Tour - Pipestone, Minn. - www.pipestonesheep.com

Feb. 9-11 - 2018 Montana Wool Harvesting School hosted by the Montana State University Extension Sheep Program, Montana Wool Growers Association and Montana Agricultural Experiment Station - MSU Red Bluff Research Station near Norris, Mont. - Sharon.henderson@montana.edu or 406-994-3415

Feb. 17 - Hawaii Sheep and Goat Association's A Taste of Lamb Dinner and General Meeting - Anna Ranch in Kamuela, Hawaii - www.hsga.net

Feb. 23-25 - Colorado Shearing School - Brush, Colo. - Marlin Eisenach at marlin.eisenach@colostate.edu or 970-542-3543

Feb. 24 - Washington State Sheep Producers Lambing School - Mabton, Wash. - <https://www.wssp.org>

March 5-6 - Missouri Shearing School - Lincoln University's George Washington Carver Farm near Jefferson City, Mo. - Erin Brindisi at 573-681-5859 or <mailto:BrindisiE@lincolnu.edu>

March 5-7 - 2018 ASI Washington, D.C. Trip - www.sheepusa.org or email Chase Adams at chase@sheepusa.org

March 10-11 - Northeast Shearing School in New York - National Sheep Shearing Academy - www.lambshoppe.com

March 17 - Washington State Sheep Producers Lambing School - Ellensburg, Wash. - <https://www.wssp.org>

March 21-22 - Kentucky Beginner's Shearing School - Versailles, Ky. - Don Ely at dely@uky.edu or 859-257-2717

April 2-6 - Washington State Beginner's Shearing School - Moses Lake, Wash. - Sarah Smith at smithsm@wsu.edu or 509-760-6946

April 7 - Washington State Advanced Shearing School - Moses Lake, Wash. - Sarah Smith at smithsm@wsu.edu or 509-760-6946

To have an event added, please contact Mardy at ustargheesheep@gmail.com.



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